

Business Leaders

Poll

31/07/2018

Prepared on behalf of Maritime UK



Methodology

Fieldwork Dates

26th – 27th July 2018

Data Collection Method

The survey was conducted via online panel. Invitations to complete surveys were sent out to members of the panel.

Population Sampled

Business leaders in the United Kingdom

Sample Size

507

Data Weighting

This survey is unweighted.

Margin of Error

Because only a sample of the full population was interviewed, all results are subject to margin of error, meaning that not all differences are statistically significant. For example, in a question where 50% (the worst case scenario as far as margin of error is concerned) gave a particular answer, with a sample of 507 it is 95% certain that the 'true' value will fall within the range of 4.3% from the sample result. Subsamples from the cross-breaks will be subject to higher margin of error, conclusions drawn from cross breaks with very small sub-samples should be treated with caution.

Question presentation

All data tables shown in full below, in order and wording put to respondents, including but not limited to all tables relating to published data and all relevant tables preceding them. Tables for demographic questions might not be included but these should be clear from the cross-breaks on published tables. In all questions where the responses are a list of parties, names or statements, these will typically have been displayed to respondents in a randomising order. The only questions which would not have had randomising responses would be those in which there was a natural order to maintain – e.g. a scale from “strongly agree” to “strongly disagree”, a list of numbers from 0 to 10 or questions which had factual rather than opinion-related answers such as demographic information. “Other”, “Don't know” and “Refused” responses are not randomised.

Not all questions will have necessarily been asked to all respondents – this is because they may be follow-on questions from previous questions or only appropriate to certain demographic groups. Lower response counts should make clear where this has occurred.

Data were analysed and weighted by Survation.

For further information please contact:

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If you are interested in commissioning a poll from us, please contact researchteam@survation.com for a prompt response to your enquiry and we'll call you right back with the appropriate person.

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Table 1
Q1. At the recent Chequers summit the Cabinet agreed the Government's position on Brexit talks. This agreement included a new UK-EU 'free trade area', a commitment to replace the free movement of people with a 'mobility framework', and a plan to end the jurisdiction of the European Court of Justice with UK courts paying 'due regard' to ECJ rulings on trade. To what extent do you support or oppose the agreement reached?

Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Strongly support	134	43	17	24	29	113	10	9	2	37	49	23	20	5	51	16	13	29	25	13	17	26	31	12	26	9	86	48	81	34	19
	26.4%	41.3%	24.3%	22.0%	19.6%	26.2%	26.3%	32.1%	20.0%	43.0%	18.4%	28.0%	41.7%	20.0%	18.4%	36.4%	23.2%	37.7%	47.2%	46.4%	26.2%	25.5%	29.2%	31.6%	23.9%	15.3%	35.8%	18.0%	23.2%	30.6%	40.4%
Somewhat support	159	31	22	26	52	131	14	11	3	22	83	27	14	13	64	20	31	29	15	4	27	38	35	16	33	6	87	72	95	51	13
	31.4%	29.8%	31.4%	23.9%	35.1%	30.4%	36.8%	39.3%	30.0%	25.6%	31.2%	32.9%	29.2%	52.0%	23.1%	45.5%	55.4%	37.7%	28.3%	14.3%	41.5%	37.3%	33.0%	42.1%	30.3%	10.2%	36.3%	27.0%	27.2%	45.9%	27.7%
Neither support nor oppose	84	13	13	20	28	74	7	2	1	10	54	12	5	3	65	4	6	6	3	5	10	14	14	4	16	21	25	59	69	11	4
	16.6%	12.5%	18.6%	18.3%	18.9%	17.2%	18.4%	7.1%	10.0%	11.6%	20.3%	14.6%	10.4%	12.0%	23.5%	9.1%	10.7%	7.8%	5.7%	17.9%	15.4%	13.7%	13.2%	10.5%	14.7%	35.6%	10.4%	22.1%	19.8%	9.9%	8.5%
Somewhat oppose	42	8	7	8	13	36	3	2	1	6	25	8	1	2	27	4	3	4	4	2	4	7	9	3	10	7	17	25	29	8	5
	8.3%	7.7%	10.0%	7.3%	8.8%	8.4%	7.9%	7.1%	10.0%	7.0%	9.4%	9.8%	2.1%	8.0%	9.7%	9.1%	5.4%	5.2%	7.5%	7.1%	6.2%	6.9%	8.5%	7.9%	9.2%	11.9%	7.1%	9.4%	8.3%	7.2%	10.6%
Strongly oppose	47	6	6	18	14	44	1	1	1	8	24	9	5	1	32	-	3	7	5	1	5	11	8	1	12	9	15	32	39	5	3
	9.3%	5.8%	8.6%	16.5%	9.5%	10.2%	2.6%	3.6%	10.0%	9.3%	9.0%	11.0%	10.4%	4.0%	11.6%	-	5.4%	9.1%	9.4%	3.6%	7.7%	10.8%	7.5%	2.6%	11.0%	15.3%	6.3%	12.0%	11.2%	4.5%	6.4%
Don't know	41	3	5	13	12	33	3	3	2	3	31	3	3	1	38	-	-	2	1	3	2	6	9	2	12	7	10	31	36	2	3
	8.1%	2.9%	7.1%	11.9%	8.1%	7.7%	7.9%	10.7%	20.0%	3.5%	11.7%	3.7%	6.3%	4.0%	13.7%	-	-	2.6%	1.9%	10.7%	3.1%	5.9%	8.5%	5.3%	11.0%	11.9%	4.2%	11.6%	10.3%	1.8%	6.4%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 2
Q2. How likely or unlikely do you think it will be that the UK will leave the EU without a deal?

Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very likely	127	39	17	22	26	104	15	4	4	27	56	17	15	12	57	14	12	24	20	13	16	20	36	8	28	6	81	46	84	30	13
Quite likely	206	40	30	40	68	178	14	12	2	32	105	40	20	9	106	19	30	37	14	7	31	45	35	20	43	25	97	109	142	49	15
Quite unlikely	95	15	15	19	31	80	5	7	3	11	60	15	6	3	61	7	12	7	8	5	13	17	19	8	23	10	29	66	65	19	11
Very unlikely	41	6	6	14	10	36	1	4	-	9	19	7	5	1	22	3	1	7	8	2	4	9	11	2	8	5	19	22	26	11	4
Don't know	38	4	2	14	13	33	3	1	1	7	26	3	2	-	31	1	1	2	3	1	1	11	5	-	7	13	14	24	32	2	4
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 3
Q3. To what extent has your business made preparations for the UK leaving the EU without a deal?

Base: All Respondents

Total	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
A lot of preparation	106	41	12	22	21	96	3	4	3	31	32	19	15	9	26	14	11	29	26	9	12	23	27	13	17	5	74	32	56	31	19
	20.9%	39.4%	17.1%	20.2%	14.2%	22.3%	7.9%	14.3%	30.0%	36.0%	12.0%	23.2%	31.3%	36.0%	9.4%	31.8%	19.6%	37.7%	49.1%	32.1%	18.5%	22.5%	25.5%	34.2%	15.6%	8.5%	30.8%	12.0%	16.0%	27.9%	40.4%
Some preparation	147	28	22	28	44	122	14	7	4	24	56	37	17	13	51	16	32	34	14	8	31	26	30	11	35	6	81	66	90	47	10
	29.0%	26.9%	31.4%	25.7%	29.7%	28.3%	36.8%	25.0%	40.0%	27.9%	21.1%	45.1%	35.4%	52.0%	18.4%	36.4%	57.1%	44.2%	26.4%	28.6%	47.7%	25.5%	28.3%	28.9%	32.1%	10.2%	33.8%	24.7%	25.8%	42.3%	21.3%
Very little preparation	107	20	13	23	32	88	9	9	1	15	69	11	9	3	66	9	12	9	11	3	15	23	26	6	25	9	43	64	74	26	7
	21.1%	19.2%	18.6%	21.1%	21.6%	20.4%	23.7%	32.1%	10.0%	17.4%	25.9%	13.4%	18.8%	12.0%	23.8%	20.5%	21.4%	11.7%	20.8%	10.7%	23.1%	22.5%	24.5%	15.8%	22.9%	15.3%	17.9%	24.0%	21.2%	23.4%	14.9%
No preparation	134	15	20	33	47	115	10	8	1	13	103	14	4	-	124	4	1	3	2	7	7	28	21	7	28	36	37	97	117	7	10
	26.4%	14.4%	28.6%	30.3%	31.8%	26.7%	26.3%	28.6%	10.0%	15.1%	38.7%	17.1%	8.3%	-	44.8%	9.1%	1.8%	3.9%	3.8%	25.0%	10.8%	27.5%	19.8%	18.4%	25.7%	61.0%	15.4%	36.3%	33.5%	6.3%	21.3%
Don't know	13	-	3	3	4	10	2	-	1	3	6	1	3	-	10	1	-	2	-	1	-	2	2	1	4	3	5	8	12	-	1
	2.6%	-	4.3%	2.8%	2.7%	2.3%	5.3%	-	10.0%	3.5%	2.3%	1.2%	6.3%	-	3.6%	2.3%	-	2.6%	-	3.6%	-	2.0%	1.9%	2.6%	3.7%	5.1%	2.1%	3.0%	3.4%	-	2.1%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Table 4
Q4. To what extent are you concerned about the following areas in a no deal scenario?
An impact on EU citizen rights
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	154	45	17	34	31	127	16	7	4	29	80	22	14	9	78	17	15	21	23	8	23	27	36	14	30	16	87	67	100	37	17
	30.4%	43.3%	24.3%	31.2%	20.9%	29.5%	42.1%	25.0%	40.0%	33.7%	30.1%	26.8%	29.2%	36.0%	28.2%	38.6%	26.8%	27.3%	43.4%	28.6%	35.4%	26.5%	34.0%	36.8%	27.5%	27.1%	36.3%	25.1%	28.7%	33.3%	36.2%
Somewhat concerned	166	36	20	30	54	140	13	10	3	34	69	31	20	12	70	15	23	37	21	10	22	40	33	13	33	15	77	89	111	43	12
	32.7%	34.6%	28.6%	27.5%	36.5%	34.2%	35.7%	30.0%	39.5%	25.9%	37.8%	41.7%	48.0%	25.3%	34.1%	41.1%	48.1%	39.6%	35.7%	33.8%	39.2%	31.1%	34.2%	30.3%	25.4%	32.1%	33.3%	31.8%	38.7%	25.5%	
Not very concerned	94	14	16	21	35	86	5	2	1	12	53	18	9	2	57	10	14	9	4	6	14	13	20	4	21	16	41	53	64	23	7
	18.5%	13.5%	22.9%	19.3%	23.6%	20.0%	13.2%	7.1%	10.0%	14.0%	19.9%	22.0%	18.8%	8.0%	20.6%	22.7%	25.0%	11.7%	7.5%	21.4%	21.5%	12.7%	18.9%	10.5%	19.3%	27.1%	17.1%	19.9%	18.3%	20.7%	14.9%
Not concerned at all	81	8	14	22	25	69	4	7	1	7	58	10	4	2	61	2	4	9	5	2	4	20	14	7	23	11	30	51	63	8	10
	16.0%	7.7%	20.0%	20.2%	16.9%	16.0%	10.5%	25.0%	10.0%	8.1%	21.8%	12.2%	8.3%	8.0%	22.0%	4.5%	7.1%	11.7%	9.4%	7.1%	6.2%	19.6%	13.2%	18.4%	21.1%	18.6%	12.5%	19.1%	18.1%	7.2%	21.3%
Don't know	12	1	3	2	3	9	-	2	1	4	6	1	1	-	11	-	-	1	-	2	2	2	3	-	2	1	5	7	11	-	1
	2.4%	1.0%	4.3%	1.8%	2.0%	2.1%	-	7.1%	10.0%	4.7%	2.3%	1.2%	2.1%	-	4.0%	-	-	1.3%	-	7.1%	3.1%	2.0%	2.8%	-	1.8%	1.7%	2.1%	2.6%	3.2%	-	2.1%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Table 5
Q5. To what extent are you concerned about the following areas in a no deal scenario?
Difficulty in accessing talent
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	117	35	14	24	24	97	8	9	3	26	44	22	17	8	44	11	13	24	25	7	16	24	30	11	22	7	72	45	71	31	15
	23.1%	33.7%	20.0%	22.0%	16.2%	22.5%	21.1%	32.1%	30.0%	30.2%	16.5%	26.8%	35.4%	32.0%	15.9%	25.0%	23.2%	31.2%	47.2%	25.0%	24.6%	23.5%	28.3%	28.9%	20.2%	11.9%	30.0%	16.9%	20.3%	27.9%	31.9%
Somewhat concerned	143	34	17	31	35	117	15	8	3	30	61	27	13	12	57	16	23	30	17	8	27	29	33	15	23	8	68	75	94	42	7
	28.2%	32.7%	24.3%	28.4%	23.6%	27.1%	39.5%	28.6%	30.0%	34.9%	22.9%	32.9%	27.1%	48.0%	20.6%	36.4%	41.1%	39.0%	32.1%	28.6%	41.5%	28.4%	31.1%	39.5%	21.1%	13.6%	28.3%	28.1%	26.9%	37.8%	14.9%
Not very concerned	126	23	19	24	47	113	7	4	2	9	76	24	13	4	74	14	17	15	6	6	18	22	23	6	31	20	58	68	88	25	13
	24.9%	22.1%	27.1%	22.0%	31.8%	26.2%	18.4%	14.3%	20.0%	10.5%	28.6%	29.3%	27.1%	16.0%	26.7%	31.8%	30.4%	19.5%	11.3%	21.4%	27.7%	21.6%	21.7%	15.8%	28.4%	33.9%	24.2%	25.5%	25.2%	22.5%	27.7%
Not concerned at all	105	11	15	27	38	91	7	6	1	17	75	8	4	1	88	3	2	8	4	5	4	25	15	6	29	21	37	68	82	13	10
	20.7%	10.6%	21.4%	24.8%	25.7%	21.1%	18.4%	21.4%	10.0%	19.8%	28.2%	9.8%	8.3%	4.0%	31.8%	6.8%	3.6%	10.4%	7.5%	17.9%	6.2%	24.5%	14.2%	15.8%	26.6%	35.6%	15.4%	25.5%	23.5%	11.7%	21.3%
Don't know	16	1	5	3	4	13	1	1	1	4	10	1	1	-	14	-	1	-	1	2	-	2	5	-	4	3	5	11	14	-	2
	3.2%	1.0%	7.1%	2.8%	2.7%	3.0%	2.6%	3.6%	10.0%	4.7%	3.8%	1.2%	2.1%	-	5.1%	-	1.8%	-	1.9%	7.1%	-	2.0%	4.7%	-	3.7%	5.1%	2.1%	4.1%	4.0%	-	4.3%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Survation.

Business leaders poll
Prepared on behalf of Maritime UK

31 Jul 2018

Table 6
Q6. To what extent are you concerned about the following areas in a no deal scenario?
Increased costs including tariffs
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	155	43	19	33	32	127	12	12	4	29	74	24	16	12	76	12	17	23	27	11	24	31	30	12	30	17	75	80	97	41	17
	30.6%	41.3%	27.1%	30.3%	21.6%	29.5%	31.6%	42.9%	40.0%	33.7%	27.8%	29.3%	33.3%	48.0%	27.4%	27.3%	30.4%	29.9%	50.9%	39.3%	36.9%	30.4%	28.3%	31.6%	27.5%	28.8%	31.3%	30.0%	27.8%	36.9%	36.2%
Somewhat concerned	183	35	25	40	60	160	17	6	-	38	90	32	17	6	88	21	25	34	15	6	24	33	44	15	41	20	88	95	135	34	14
	36.1%	33.7%	35.7%	36.7%	40.5%	37.1%	44.7%	21.4%	-	44.2%	33.8%	39.0%	35.4%	24.0%	31.8%	47.7%	44.6%	44.2%	28.3%	21.4%	36.9%	32.4%	41.5%	39.5%	37.6%	33.9%	36.7%	35.6%	38.7%	30.6%	29.8%
Not very concerned	101	17	17	18	34	86	5	6	4	8	60	18	11	4	59	8	13	14	7	5	15	21	21	5	24	10	50	51	67	29	5
	19.9%	16.3%	24.3%	16.5%	23.0%	20.0%	13.2%	21.4%	40.0%	9.3%	22.6%	22.0%	22.9%	16.0%	21.3%	18.2%	23.2%	18.2%	13.2%	17.9%	23.1%	20.6%	19.8%	13.2%	22.0%	16.9%	20.8%	19.1%	19.2%	26.1%	10.6%
Not concerned at all	52	7	6	14	18	45	3	3	1	6	33	7	3	3	41	2	1	5	3	3	2	16	7	6	10	8	21	31	37	7	8
	10.3%	6.7%	8.6%	12.8%	12.2%	10.4%	7.9%	10.7%	10.0%	7.0%	12.4%	8.5%	6.3%	12.0%	14.8%	4.5%	1.8%	6.5%	5.7%	10.7%	3.1%	15.7%	6.6%	15.8%	9.2%	13.6%	8.8%	11.6%	10.6%	6.3%	17.0%
Don't know	16	2	3	4	4	13	1	1	1	5	9	1	1	-	13	1	-	1	1	3	-	1	4	-	4	4	6	10	13	-	3
	3.2%	1.9%	4.3%	3.7%	2.7%	3.0%	2.6%	3.6%	10.0%	5.8%	3.4%	1.2%	2.1%	-	4.7%	2.3%	-	1.3%	1.9%	10.7%	-	1.0%	3.8%	-	3.7%	6.8%	2.5%	3.7%	3.7%	-	6.4%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



Business leaders poll
Prepared on behalf of Maritime UK

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Table 7
Q7. To what extent are you concerned about the following areas in a no deal scenario?
Disruption to supply chains including delays at ports and airports
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	144	43	17	28	29	117	12	10	5	27	68	21	17	11	65	13	15	24	27	7	20	25	35	13	34	10	77	67	90	35	19
	28.4%	41.3%	24.3%	25.7%	19.6%	27.1%	31.6%	35.7%	50.0%	31.4%	25.6%	25.6%	35.4%	44.0%	23.5%	29.5%	26.8%	31.2%	50.9%	25.0%	30.8%	24.5%	33.0%	34.2%	31.2%	16.9%	32.1%	25.1%	25.8%	31.5%	40.4%
Somewhat concerned	184	40	28	41	54	163	13	7	1	33	90	35	18	8	87	17	29	32	19	11	29	40	34	16	31	23	90	94	125	47	12
	36.3%	38.5%	40.0%	37.6%	36.5%	37.8%	34.2%	25.0%	10.0%	38.4%	33.8%	42.7%	37.5%	32.0%	31.4%	38.6%	51.8%	41.6%	35.8%	39.3%	44.6%	39.2%	32.1%	42.1%	28.4%	39.0%	37.5%	35.2%	35.8%	42.3%	25.5%
Not very concerned	97	10	13	22	36	81	6	7	3	13	55	17	8	4	57	14	8	16	2	8	9	22	22	5	20	11	45	52	64	25	8
	19.1%	9.6%	18.6%	20.2%	24.3%	18.8%	15.8%	25.0%	30.0%	15.1%	20.7%	20.7%	16.7%	16.0%	20.6%	31.8%	14.3%	20.8%	3.8%	28.6%	13.8%	21.6%	20.8%	13.2%	18.3%	18.6%	18.8%	19.5%	18.3%	22.5%	17.0%
Not concerned at all	66	9	10	17	23	59	4	3	-	10	45	6	4	1	54	-	3	4	5	1	5	13	12	4	19	12	22	44	57	2	7
	13.0%	8.7%	14.3%	15.6%	15.5%	13.7%	10.5%	10.7%	-	11.6%	16.9%	7.3%	8.3%	4.0%	19.5%	-	5.4%	5.2%	9.4%	3.6%	7.7%	12.7%	11.3%	10.5%	17.4%	20.3%	9.2%	16.5%	16.3%	1.8%	14.9%
Don't know	16	2	2	1	6	11	3	1	1	3	8	3	1	1	14	-	1	1	-	1	2	2	3	-	5	3	6	10	13	2	1
	3.2%	1.9%	2.9%	0.9%	4.1%	2.6%	7.9%	3.6%	10.0%	3.5%	3.0%	3.7%	2.1%	4.0%	5.1%	-	1.8%	1.3%	-	3.6%	3.1%	2.0%	2.8%	-	4.6%	5.1%	2.5%	3.7%	3.7%	1.8%	2.1%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Survation.

Business leaders poll
Prepared on behalf of Maritime UK

31 Jul 2018

Table 8
Q8. To what extent are you concerned about the following areas in a no deal scenario?
Confusion on contracts and reciprocity
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverage s	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	133	42	19	24	21	106	12	10	5	28	57	22	14	12	49	14	18	26	26	9	21	24	31	13	25	10	80	53	81	37	15
	26.2%	40.4%	27.1%	22.0%	14.2%	24.6%	31.6%	35.7%	50.0%	32.6%	21.4%	26.8%	29.2%	48.0%	17.7%	31.8%	32.1%	33.8%	49.1%	32.1%	32.3%	23.5%	29.2%	34.2%	22.9%	16.9%	33.3%	19.9%	23.2%	33.3%	31.9%
Somewhat concerned	176	45	18	37	56	156	13	5	2	30	90	32	15	9	88	20	21	33	14	9	26	39	39	15	33	15	88	88	117	45	14
	34.7%	43.3%	25.7%	33.9%	37.8%	36.2%	34.2%	17.9%	20.0%	34.9%	33.8%	39.0%	31.3%	36.0%	31.8%	45.5%	37.5%	42.9%	26.4%	32.1%	40.0%	38.2%	36.8%	39.5%	30.3%	25.4%	36.7%	33.0%	33.5%	40.5%	29.8%
Not very concerned	101	9	18	26	32	85	6	8	2	12	52	19	15	3	57	8	14	13	9	5	14	22	16	6	23	15	42	59	71	25	5
	19.9%	8.7%	25.7%	23.9%	21.6%	19.7%	15.8%	28.6%	20.0%	14.0%	19.5%	23.2%	31.3%	12.0%	20.6%	18.2%	25.0%	16.9%	17.0%	17.9%	21.5%	21.6%	15.1%	15.8%	21.1%	25.4%	17.5%	22.1%	20.3%	22.5%	10.6%
Not concerned at all	79	7	12	20	30	69	6	4	-	10	57	8	3	1	68	2	1	4	4	3	3	16	13	4	25	15	26	53	64	3	12
	15.6%	6.7%	17.1%	18.3%	20.3%	16.0%	15.8%	14.3%	-	11.6%	21.4%	9.8%	6.3%	4.0%	24.5%	4.5%	1.8%	5.2%	7.5%	10.7%	4.6%	15.7%	12.3%	10.5%	22.9%	25.4%	10.8%	19.9%	18.3%	2.7%	25.5%
Don't know	18	1	3	2	9	15	1	1	1	6	10	1	1	-	15	-	2	1	-	2	1	1	7	-	3	4	4	14	16	1	1
	3.6%	1.0%	4.3%	1.8%	6.1%	3.5%	2.6%	3.6%	10.0%	7.0%	3.8%	1.2%	2.1%	-	5.4%	-	3.6%	1.3%	-	7.1%	1.5%	1.0%	6.6%	-	2.8%	6.8%	1.7%	5.2%	4.6%	0.9%	2.1%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Survation.

Business leaders poll
Prepared on behalf of Maritime UK

31 Jul 2018

Table 9
Q9. To what extent are you concerned about the following areas in a no deal scenario?
An impact on cross border services
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverage s	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	136	38	15	30	28	111	14	7	4	27	61	25	12	11	54	14	14	28	26	7	20	21	32	14	33	9	81	55	82	35	19
	26.8%	36.5%	21.4%	27.5%	18.9%	25.8%	36.8%	25.0%	40.0%	31.4%	22.9%	30.5%	25.0%	44.0%	19.5%	31.8%	25.0%	36.4%	49.1%	25.0%	30.8%	20.6%	30.2%	36.8%	30.3%	15.3%	33.8%	20.6%	23.5%	31.5%	40.4%
Somewhat concerned	179	43	25	39	48	155	13	9	2	31	76	37	22	13	80	19	29	36	15	12	30	39	34	16	33	15	91	88	119	48	12
	35.3%	41.3%	35.7%	35.8%	32.4%	36.0%	34.2%	32.1%	20.0%	36.0%	28.6%	45.1%	45.8%	52.0%	28.9%	43.2%	51.8%	46.8%	28.3%	42.9%	46.2%	38.2%	32.1%	42.1%	30.3%	25.4%	37.9%	33.0%	34.1%	43.2%	25.5%
Not very concerned	85	9	10	17	35	71	7	4	3	13	54	11	7	-	55	6	9	8	7	2	12	23	16	4	15	13	31	54	62	20	3
	16.8%	8.7%	14.3%	15.6%	23.6%	16.5%	18.4%	14.3%	30.0%	15.1%	20.3%	13.4%	14.6%	-	19.9%	13.6%	16.1%	10.4%	13.2%	7.1%	18.5%	22.5%	15.1%	10.5%	13.8%	22.0%	12.9%	20.2%	17.8%	18.0%	6.4%
Not concerned at all	84	13	16	21	25	75	3	6	-	10	60	8	5	1	66	5	3	5	5	5	2	15	18	4	24	16	31	53	67	7	10
	16.6%	12.5%	22.9%	19.3%	16.9%	17.4%	7.9%	21.4%	-	11.6%	22.6%	9.8%	10.4%	4.0%	23.8%	11.4%	5.4%	6.5%	9.4%	17.9%	3.1%	14.7%	17.0%	10.5%	22.0%	27.1%	12.9%	19.9%	19.2%	6.3%	21.3%
Don't know	23	1	4	2	12	19	1	2	1	5	15	1	2	-	22	-	1	-	-	2	1	4	6	-	4	6	6	17	19	1	3
	4.5%	1.0%	5.7%	1.8%	8.1%	4.4%	2.6%	7.1%	10.0%	5.8%	5.6%	1.2%	4.2%	-	7.9%	-	1.8%	-	-	7.1%	1.5%	3.9%	5.7%	-	3.7%	10.2%	2.5%	6.4%	5.4%	0.9%	6.4%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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31 Jul 2018

Table 10
Q10. To what extent are you concerned about the following areas in a no deal scenario?
Loss of validity and regulatory recognition of UK goods in EU markets and vice versa
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverage s	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	125	29	14	26	27	96	16	9	4	29	52	21	16	7	50	14	15	26	20	8	15	23	38	13	22	6	74	51	76	34	15
	24.7%	27.9%	20.0%	23.9%	18.2%	22.3%	42.1%	32.1%	40.0%	33.7%	19.5%	25.6%	33.3%	28.0%	18.1%	31.8%	26.8%	33.8%	37.7%	28.6%	23.1%	22.5%	35.8%	34.2%	20.2%	10.2%	30.8%	19.1%	21.8%	30.6%	31.9%
Somewhat concerned	190	48	31	37	53	169	14	6	1	33	90	40	16	11	92	17	24	36	21	12	32	38	33	15	39	21	91	99	133	43	14
	37.5%	46.2%	44.3%	33.9%	35.8%	39.2%	36.8%	21.4%	10.0%	38.4%	33.8%	48.8%	33.3%	44.0%	33.2%	38.6%	42.9%	46.8%	39.6%	42.9%	49.2%	37.3%	31.1%	39.5%	35.8%	35.6%	37.9%	37.1%	38.1%	38.7%	29.8%
Not very concerned	100	15	14	25	36	90	4	3	3	11	61	12	10	6	58	11	15	8	8	4	14	25	17	3	23	14	41	59	68	23	9
	19.7%	14.4%	20.0%	22.9%	24.3%	20.9%	10.5%	10.7%	30.0%	12.8%	22.9%	14.6%	20.8%	24.0%	20.9%	25.0%	26.8%	10.4%	15.1%	14.3%	21.5%	24.5%	16.0%	7.9%	21.1%	23.7%	17.1%	22.1%	19.5%	20.7%	19.1%
Not concerned at all	75	9	9	19	26	63	3	8	1	10	53	6	5	1	61	2	2	6	4	1	3	14	15	7	22	13	29	46	58	9	8
	14.8%	8.7%	12.9%	17.4%	17.6%	14.6%	7.9%	28.6%	10.0%	11.6%	19.9%	7.3%	10.4%	4.0%	22.0%	4.5%	3.6%	7.8%	7.5%	3.6%	4.6%	13.7%	14.2%	18.4%	20.2%	22.0%	12.1%	17.2%	16.6%	8.1%	17.0%
Don't know	17	3	2	2	6	13	1	2	1	3	10	3	1	-	16	-	-	1	-	3	1	2	3	-	3	5	5	12	14	2	1
	3.4%	2.9%	2.9%	1.8%	4.1%	3.0%	2.6%	7.1%	10.0%	3.5%	3.8%	3.7%	2.1%	-	5.8%	-	-	1.3%	-	10.7%	1.5%	2.0%	2.8%	-	2.8%	8.5%	2.1%	4.5%	4.0%	1.8%	2.1%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 11
Q11. To what extent are you concerned about the following areas in a no deal scenario?
Loss of access to EU funding and research programmes including Horizon 2020
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Very concerned	127	37	16	28	27	108	7	9	3	27	56	21	13	10	55	11	13	23	25	7	21	23	33	11	17	15	64	63	78	34	15
	25.0%	35.6%	22.9%	25.7%	18.2%	25.1%	18.4%	32.1%	30.0%	31.4%	21.1%	25.6%	27.1%	40.0%	19.9%	25.0%	23.2%	29.9%	47.2%	25.0%	32.3%	22.5%	31.1%	28.9%	15.6%	25.4%	26.7%	23.6%	22.3%	30.6%	31.9%
Somewhat concerned	150	32	18	32	41	123	17	7	3	29	67	28	18	8	63	16	28	30	13	6	22	37	31	13	33	8	83	67	90	43	17
	29.6%	30.8%	25.7%	29.4%	27.7%	28.5%	44.7%	25.0%	30.0%	33.7%	25.2%	34.1%	37.5%	32.0%	22.7%	36.4%	50.0%	39.0%	24.5%	21.4%	33.8%	36.3%	29.2%	34.2%	30.3%	13.6%	34.6%	25.1%	25.8%	38.7%	36.2%
Not very concerned	106	19	14	20	42	95	5	5	1	11	61	20	10	4	62	8	12	16	8	9	18	18	17	8	25	11	51	55	80	21	5
	20.9%	18.3%	20.0%	18.3%	28.4%	22.0%	13.2%	17.9%	10.0%	12.8%	22.9%	24.4%	20.8%	16.0%	22.4%	18.2%	21.4%	20.8%	15.1%	32.1%	27.7%	17.6%	16.0%	21.1%	22.9%	18.6%	21.3%	20.6%	22.9%	18.9%	10.6%
Not concerned at all	103	13	17	26	31	87	8	6	2	11	72	12	5	3	81	7	2	7	6	4	4	20	21	6	29	19	37	66	84	12	7
	20.3%	12.5%	24.3%	23.9%	20.9%	20.2%	21.1%	21.4%	20.0%	12.8%	27.1%	14.6%	10.4%	12.0%	29.2%	15.9%	3.6%	9.1%	11.3%	14.3%	6.2%	19.6%	19.8%	15.8%	26.6%	32.2%	15.4%	24.7%	24.1%	10.8%	14.9%
Don't know	21	3	5	3	7	18	1	1	1	8	10	1	2	-	16	2	1	1	1	2	-	4	4	-	5	6	5	16	17	1	3
	4.1%	2.9%	7.1%	2.8%	4.7%	4.2%	2.6%	3.6%	10.0%	9.3%	3.8%	1.2%	4.2%	-	5.8%	4.5%	1.8%	1.3%	1.9%	7.1%	-	3.9%	3.8%	-	4.6%	10.2%	2.1%	6.0%	4.9%	0.9%	6.4%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Survation.

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Table 12
Q12. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Regulation
Base: All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Rank 1	87	18	9	21	23	71	9	4	3	12	49	19	4	3	53	5	9	14	6	3	8	18	22	5	20	11	41	46	69	10	8
	17.2%	17.3%	12.9%	19.3%	15.5%	16.5%	23.7%	14.3%	30.0%	14.0%	18.4%	23.2%	8.3%	12.0%	19.1%	11.4%	16.1%	18.2%	11.3%	10.7%	12.3%	17.6%	20.8%	13.2%	18.3%	18.6%	17.1%	17.2%	19.8%	9.0%	17.0%
Rank 2	76	22	10	12	18	62	9	5	-	12	41	12	7	4	36	9	11	17	3	1	11	15	17	4	21	7	30	46	47	25	4
	15.0%	21.2%	14.3%	11.0%	12.2%	14.4%	23.7%	17.9%	-	14.0%	15.4%	14.6%	14.6%	16.0%	13.0%	20.5%	19.6%	22.1%	5.7%	3.6%	16.9%	14.7%	16.0%	10.5%	19.3%	11.9%	12.5%	17.2%	13.5%	22.5%	8.5%
Rank 3	79	10	11	14	30	65	2	8	4	15	37	13	9	5	39	8	7	15	10	5	9	15	18	4	21	7	43	36	52	16	11
	15.6%	9.6%	15.7%	12.8%	20.3%	15.1%	5.3%	28.6%	40.0%	17.4%	13.9%	15.9%	18.8%	20.0%	14.1%	18.2%	12.5%	19.5%	18.9%	17.9%	13.8%	14.7%	17.0%	10.5%	19.3%	11.9%	17.9%	13.5%	14.9%	14.4%	23.4%
Not Ranked	265	54	40	62	77	233	18	11	3	47	139	38	28	13	149	22	29	31	34	19	37	54	49	25	47	34	126	139	181	60	24
	52.3%	51.9%	57.1%	56.9%	52.0%	54.1%	47.4%	39.3%	30.0%	54.7%	52.3%	46.3%	58.3%	52.0%	53.8%	50.0%	51.8%	40.3%	64.2%	67.9%	56.9%	52.9%	46.2%	65.8%	43.1%	57.6%	52.5%	52.1%	51.9%	54.1%	51.1%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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31 Jul 2018

Table 13
Q13. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
International trade
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Rank 1	130	23	24	27	40	114	5	9	2	16	81	16	12	5	90	9	10	13	8	6	14	27	27	10	31	15	52	78	95	23	12
	25.6%	22.1%	34.3%	24.8%	27.0%	26.5%	13.2%	32.1%	20.0%	18.6%	30.5%	19.5%	25.0%	20.0%	32.5%	20.5%	17.9%	16.9%	15.1%	21.4%	21.5%	26.5%	25.5%	26.3%	28.4%	25.4%	21.7%	29.2%	27.2%	20.7%	25.5%
Rank 2	79	16	5	14	33	68	6	5	-	11	37	18	8	5	38	10	8	12	11	6	10	17	18	6	13	9	34	45	56	14	9
	15.6%	15.4%	7.1%	12.8%	22.3%	15.8%	15.8%	17.9%	-	12.8%	13.9%	22.0%	16.7%	20.0%	13.7%	22.7%	14.3%	15.6%	20.8%	21.4%	15.4%	16.7%	17.0%	15.8%	11.9%	15.3%	14.2%	16.9%	16.0%	12.6%	19.1%
Rank 3	47	10	6	12	12	40	6	1	-	11	27	6	3	-	24	3	7	7	6	2	2	13	8	5	9	8	23	24	31	10	6
	9.3%	9.6%	8.6%	11.0%	8.1%	9.3%	15.8%	3.6%	-	12.8%	10.2%	7.3%	6.3%	-	8.7%	6.8%	12.5%	9.1%	11.3%	7.1%	3.1%	12.7%	7.5%	13.2%	8.3%	13.6%	9.6%	9.0%	8.9%	9.0%	12.8%
Not Ranked	251	55	35	56	63	209	21	13	8	48	121	42	25	15	125	22	31	45	28	14	39	45	53	17	56	27	131	120	167	64	20
	49.5%	52.9%	50.0%	51.4%	42.6%	48.5%	55.3%	46.4%	80.0%	55.8%	45.5%	51.2%	52.1%	60.0%	45.1%	50.0%	55.4%	58.4%	52.8%	50.0%	60.0%	44.1%	50.0%	44.7%	51.4%	45.8%	54.6%	44.9%	47.9%	57.7%	42.6%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 14
Q14. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Taxation
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Rank 1	80	11	11	16	27	65	8	6	1	15	44	10	7	4	43	9	13	6	9	4	12	21	13	3	17	10	35	45	55	20	5
	15.8%	10.6%	15.7%	14.7%	18.2%	15.1%	21.1%	21.4%	10.0%	17.4%	16.5%	12.2%	14.6%	16.0%	15.5%	20.5%	23.2%	7.8%	17.0%	14.3%	18.5%	20.6%	12.3%	7.9%	15.6%	16.9%	14.6%	16.9%	15.8%	18.0%	10.6%
Rank 2	69	16	14	13	18	61	3	3	2	11	37	11	7	3	34	5	7	15	8	2	7	15	19	8	9	9	35	34	44	16	9
	13.6%	15.4%	20.0%	11.9%	12.2%	14.2%	7.9%	10.7%	20.0%	12.8%	13.9%	13.4%	14.6%	12.0%	12.3%	11.4%	12.5%	19.5%	15.1%	7.1%	10.8%	14.7%	17.9%	21.1%	8.3%	15.3%	14.6%	12.7%	12.6%	14.4%	19.1%
Rank 3	74	19	14	13	19	65	5	3	1	13	39	9	8	5	39	7	8	12	8	6	11	13	11	8	16	9	37	37	53	16	5
	14.6%	18.3%	20.0%	11.9%	12.8%	15.1%	13.2%	10.7%	10.0%	15.1%	14.7%	11.0%	16.7%	20.0%	14.1%	15.9%	14.3%	15.6%	15.1%	21.4%	16.9%	12.7%	10.4%	21.1%	14.7%	15.3%	15.4%	13.9%	15.2%	14.4%	10.6%
Not Ranked	284	58	31	67	84	240	22	16	6	47	146	52	26	13	161	23	28	44	28	16	35	53	63	19	67	31	133	151	197	59	28
	56.0%	55.8%	44.3%	61.5%	56.8%	55.7%	57.9%	57.1%	60.0%	54.7%	54.9%	63.4%	54.2%	52.0%	58.1%	52.3%	50.0%	57.1%	52.8%	57.1%	53.8%	52.0%	59.4%	50.0%	61.5%	52.5%	55.4%	56.6%	56.4%	53.2%	59.6%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 15
Q15. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Public procurement
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world		
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
Rank 1	46 9.1%	15 14.4%	4 5.7%	9 8.3%	14 9.5%	42 9.7%	3 7.9%	1 3.6%	-	11 12.8%	19 7.1%	4 4.9%	7 14.6%	5 20.0%	13 4.7%	7 15.9%	6 10.7%	12 15.6%	8 15.1%	3 10.7%	6 9.2%	11 10.8%	10 9.4%	5 13.2%	8 7.3%	3 5.1%	28 11.7%	18 6.7%	32 9.2%	11 9.9%	3 6.4%	
Rank 2	59 11.6%	13 12.5%	9 12.9%	11 10.1%	12 8.1%	45 10.4%	7 18.4%	4 14.3%	3 30.0%	13 15.1%	27 10.2%	10 12.2%	5 10.4%	4 16.0%	29 10.5%	6 13.6%	7 12.5%	11 14.3%	6 11.3%	3 10.7%	6 9.2%	15 14.7%	14 13.2%	5 13.2%	13 11.9%	3 5.1%	33 13.8%	26 9.7%	39 11.2%	18 16.2%	2 4.3%	
Rank 3	77 15.2%	16 15.4%	10 14.3%	11 10.1%	25 16.9%	62 14.4%	8 21.1%	6 21.4%	1 10.0%	10 11.6%	43 16.2%	15 18.3%	5 10.4%	4 16.0%	44 15.9%	6 13.6%	9 16.1%	12 15.6%	6 11.3%	7 25.0%	14 21.5%	10 9.8%	15 14.2%	5 13.2%	14 12.8%	12 20.3%	40 16.7%	37 13.9%	54 15.5%	17 15.3%	6 12.8%	
Not Ranked	325 64.1%	60 57.7%	47 67.1%	78 71.6%	97 65.5%	282 65.4%	20 52.6%	17 60.7%	6 60.0%	52 60.5%	177 66.5%	53 64.6%	31 64.6%	12 48.0%	191 69.0%	25 56.8%	34 60.7%	42 54.5%	33 62.3%	15 53.6%	39 60.0%	66 64.7%	67 63.2%	23 60.5%	74 67.9%	41 69.5%	139 57.9%	186 69.7%	224 64.2%	65 58.6%	36 76.6%	
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 16
Q16. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Industrial strategy
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world		
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
Rank 1	50 9.9%	9 8.7%	8 11.4%	13 11.9%	13 8.8%	43 10.0%	3 7.9%	2 7.1%	2 20.0%	11 12.8%	16 6.0%	11 13.4%	10 20.8%	2 8.0%	22 7.9%	8 18.2%	3 5.4%	13 16.9%	4 7.5%	2 7.1%	8 12.3%	4 3.9%	11 10.4%	5 13.2%	13 11.9%	7 10.0%	24 9.7%	26 8.3%	29 14.4%	16 10.6%	5 10.6%	
Rank 2	77 15.2%	11 10.6%	13 18.6%	20 18.3%	23 15.5%	67 15.5%	4 10.5%	5 17.9%	1 10.0%	8 9.3%	51 19.2%	11 13.4%	4 8.3%	3 12.0%	50 18.1%	4 9.1%	8 14.3%	7 9.1%	8 15.1%	6 21.4%	12 18.5%	15 14.7%	8 7.5%	6 15.8%	21 19.3%	9 15.3%	35 14.6%	42 15.7%	57 16.3%	12 10.8%	8 17.0%	
Rank 3	89 17.6%	20 19.2%	9 12.9%	18 16.5%	27 18.2%	74 17.2%	9 23.7%	4 14.3%	2 20.0%	13 15.1%	46 17.3%	17 20.7%	10 20.8%	3 12.0%	56 20.2%	7 15.9%	9 16.1%	9 11.7%	8 15.1%	2 7.1%	10 15.4%	24 23.5%	24 22.6%	6 15.8%	15 13.8%	8 13.6%	33 13.8%	56 21.0%	58 16.6%	21 18.9%	10 21.3%	
Not Ranked	291 57.4%	64 61.5%	40 57.1%	58 53.2%	85 57.4%	247 57.3%	22 57.9%	17 60.7%	5 50.0%	54 62.8%	153 57.5%	43 52.4%	24 50.0%	17 68.0%	149 53.8%	25 56.8%	36 64.3%	48 62.3%	33 62.3%	18 64.3%	35 53.8%	59 57.8%	63 59.4%	21 55.3%	60 55.0%	35 59.3%	148 61.7%	143 53.6%	205 58.7%	62 55.9%	24 51.1%	
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



Business leaders poll
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Table 17
Q17. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Skills development
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Rank 1	63 12.4%	13 12.5%	9 12.9%	12 11.0%	16 10.8%	50 11.6%	7 18.4%	4 14.3%	2 20.0%	9 10.5%	30 11.3%	12 14.6%	7 14.6%	5 20.0%	30 10.8%	4 9.1%	7 12.5%	11 14.3%	11 20.8%	5 17.9%	9 13.8%	9 8.8%	11 10.4%	8 21.1%	12 11.0%	9 15.3%	34 14.2%	29 10.9%	40 11.5%	17 15.3%	6 12.8%
Rank 2	66 13.0%	10 9.6%	11 15.7%	18 16.5%	20 13.5%	59 13.7%	6 15.8%	1 3.6%	-	17 19.8%	28 10.5%	10 12.2%	9 18.8%	2 8.0%	38 13.7%	2 4.5%	8 14.3%	7 9.1%	11 20.8%	3 10.7%	13 20.0%	11 10.8%	15 14.2%	3 7.9%	12 11.0%	9 15.3%	37 15.4%	29 10.9%	46 13.2%	14 12.6%	6 12.8%
Rank 3	65 12.8%	11 10.6%	12 17.1%	19 17.4%	18 12.2%	60 13.9%	3 7.9%	2 7.1%	-	7 8.1%	34 12.8%	11 13.4%	11 22.9%	2 8.0%	32 11.6%	7 15.9%	8 14.3%	9 11.7%	9 17.0%	4 14.3%	10 15.4%	13 12.7%	19 17.9%	2 5.3%	14 12.8%	3 5.1%	32 13.3%	33 12.4%	45 12.9%	18 16.2%	2 4.3%
Not Ranked	313 61.7%	70 67.3%	38 54.3%	60 55.0%	94 63.5%	262 60.8%	22 57.9%	21 75.0%	8 80.0%	53 61.6%	174 65.4%	49 59.8%	21 43.8%	16 64.0%	177 63.9%	31 70.5%	33 58.9%	50 64.9%	22 41.5%	16 57.1%	33 50.8%	69 67.6%	61 57.5%	25 65.8%	71 65.1%	38 64.4%	137 57.1%	176 65.9%	218 62.5%	62 55.9%	33 70.2%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 18
Q18. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Foreign policy
Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world		
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
Rank 1	51	15	5	11	15	46	3	2	-	12	27	10	1	1	26	2	8	8	7	5	8	12	12	2	8	4	26	25	29	14	8	
	10.1%	14.4%	7.1%	10.1%	10.1%	10.7%	7.9%	7.1%	-	14.0%	10.2%	12.2%	2.1%	4.0%	9.4%	4.5%	14.3%	10.4%	13.2%	17.9%	12.3%	11.8%	11.3%	5.3%	7.3%	6.8%	10.8%	9.4%	8.3%	12.6%	17.0%	
Rank 2	72	15	8	18	23	64	1	5	2	13	39	10	7	3	43	8	7	8	6	6	6	13	14	5	18	10	32	40	53	12	7	
	14.2%	14.4%	11.4%	16.5%	15.5%	14.8%	2.6%	17.9%	20.0%	15.1%	14.7%	12.2%	14.6%	12.0%	15.5%	18.2%	12.5%	10.4%	11.3%	21.4%	9.2%	12.7%	13.2%	13.2%	16.5%	16.9%	13.3%	15.0%	15.2%	10.8%	14.9%	
Rank 3	63	17	7	19	13	56	3	4	-	16	32	10	1	4	31	6	8	12	6	1	9	13	10	7	15	8	26	37	46	12	5	
	12.4%	16.3%	10.0%	17.4%	8.8%	13.0%	7.9%	14.3%	-	18.6%	12.0%	12.2%	2.1%	16.0%	11.2%	13.6%	14.3%	15.6%	11.3%	3.6%	13.8%	12.7%	9.4%	18.4%	13.8%	13.6%	10.8%	13.9%	13.2%	10.8%	10.6%	
Not Ranked	321	57	50	61	97	265	31	17	8	45	168	52	39	17	177	28	33	49	34	16	42	64	70	24	68	37	156	165	221	73	27	
	63.3%	54.8%	71.4%	56.0%	65.5%	61.5%	81.6%	60.7%	80.0%	52.3%	63.2%	63.4%	81.3%	68.0%	63.9%	63.6%	58.9%	63.6%	64.2%	57.1%	64.6%	62.7%	66.0%	63.2%	62.4%	62.7%	65.0%	61.8%	63.3%	65.8%	57.4%	
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



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Table 19
Q19. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Top Rank Summary Table
Base : All Respondents

	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Regulation	87	18	9	21	23	71	9	4	3	12	49	19	4	3	53	5	9	14	6	3	8	18	22	5	20	11	41	46	69	10	8
	17.2%	17.3%	12.9%	19.3%	15.5%	16.5%	23.7%	14.3%	30.0%	14.0%	18.4%	23.2%	8.3%	12.0%	19.1%	11.4%	16.1%	18.2%	11.3%	10.7%	12.3%	17.6%	20.8%	13.2%	18.3%	18.6%	17.1%	17.2%	19.8%	9.0%	17.0%
International trade	130	23	24	27	40	114	5	9	2	16	81	16	12	5	90	9	10	13	8	6	14	27	27	10	31	15	52	78	95	23	12
	25.6%	22.1%	34.3%	24.8%	27.0%	26.5%	13.2%	32.1%	20.0%	18.6%	30.5%	19.5%	25.0%	20.0%	32.5%	20.5%	17.9%	16.9%	15.1%	21.4%	21.5%	26.5%	25.5%	26.3%	28.4%	25.4%	21.7%	29.2%	27.2%	20.7%	25.5%
Taxation	80	11	11	16	27	65	8	6	1	15	44	10	7	4	43	9	13	6	9	4	12	21	13	3	17	10	35	45	55	20	5
	15.8%	10.6%	15.7%	14.7%	18.2%	15.1%	21.1%	21.4%	10.0%	17.4%	16.5%	12.2%	14.6%	16.0%	15.5%	20.5%	23.2%	7.8%	17.0%	14.3%	18.5%	20.6%	12.3%	7.9%	15.6%	16.9%	14.6%	16.9%	15.8%	18.0%	10.6%
Public procurement	46	15	4	9	14	42	3	1	-	11	19	4	7	5	13	7	6	12	8	3	6	11	10	5	8	3	28	18	32	11	3
	9.1%	14.4%	5.7%	8.3%	9.5%	9.7%	7.9%	3.6%	-	12.8%	7.1%	4.9%	14.6%	20.0%	4.7%	15.9%	10.7%	15.6%	15.1%	10.7%	9.2%	10.8%	9.4%	13.2%	7.3%	5.1%	11.7%	6.7%	9.2%	9.9%	6.4%
Industrial strategy	50	9	8	13	13	43	3	2	2	11	16	11	10	2	22	8	3	13	4	2	8	4	11	5	13	7	24	26	29	16	5
	9.9%	8.7%	11.4%	11.9%	8.8%	10.0%	7.9%	7.1%	20.0%	12.8%	6.0%	13.4%	20.8%	8.0%	7.9%	18.2%	5.4%	16.9%	7.5%	7.1%	12.3%	3.9%	10.4%	13.2%	11.9%	11.9%	10.0%	9.7%	8.3%	14.4%	10.6%
Skills development	63	13	9	12	16	50	7	4	2	9	30	12	7	5	30	4	7	11	11	5	9	9	11	8	12	9	34	29	40	17	6
	12.4%	12.5%	12.9%	11.0%	10.8%	11.6%	18.4%	14.3%	20.0%	10.5%	11.3%	14.6%	14.6%	20.0%	10.8%	9.1%	12.5%	14.3%	20.8%	17.9%	13.8%	8.8%	10.4%	21.1%	11.0%	15.3%	14.2%	10.9%	11.5%	15.3%	12.8%
Foreign policy	51	15	5	11	15	46	3	2	-	12	27	10	1	1	26	2	8	8	7	5	8	12	12	2	8	4	26	25	29	14	8
	10.1%	14.4%	7.1%	10.1%	10.1%	10.7%	7.9%	7.1%	-	14.0%	10.2%	12.2%	2.1%	4.0%	9.4%	4.5%	14.3%	10.4%	13.2%	17.9%	12.3%	11.8%	11.3%	5.3%	7.3%	6.8%	10.8%	9.4%	8.3%	12.6%	17.0%

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Prepared on behalf of Maritime UK

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Table 20
Q20. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity)
Top 3 Rank Summary Table
Base : All Respondents

Total	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Regulation	242	50	30	47	71	198	20	17	7	39	127	44	20	12	128	22	27	46	19	9	28	48	57	13	62	25	114	128	168	51	23
	47.7%	48.1%	42.9%	43.1%	48.0%	45.9%	52.6%	60.7%	70.0%	45.3%	47.7%	53.7%	41.7%	48.0%	46.2%	50.0%	48.2%	59.7%	35.8%	32.1%	43.1%	47.1%	53.8%	34.2%	56.9%	42.4%	47.5%	47.9%	48.1%	45.9%	48.9%
International trade	256	49	35	53	85	222	17	15	2	38	145	40	23	10	152	22	25	32	25	14	26	57	53	21	53	32	109	147	182	47	27
	50.5%	47.1%	50.0%	48.6%	57.4%	51.5%	44.7%	53.6%	20.0%	44.2%	54.5%	48.8%	47.9%	40.0%	54.9%	50.0%	44.6%	41.6%	47.2%	50.0%	40.0%	55.9%	50.0%	55.3%	48.6%	54.2%	45.4%	55.1%	52.1%	42.3%	57.4%
Taxation	223	46	39	42	64	191	16	12	4	39	120	30	22	12	116	21	28	33	25	12	30	49	43	19	42	28	107	116	152	52	19
	44.0%	44.2%	55.7%	38.5%	43.2%	44.3%	42.1%	42.9%	40.0%	45.3%	45.1%	36.6%	45.8%	48.0%	41.9%	47.7%	50.0%	42.9%	47.2%	42.9%	46.2%	48.0%	40.6%	50.0%	38.5%	47.5%	44.6%	43.4%	43.6%	46.8%	40.4%
Public procurement	182	44	23	31	51	149	18	11	4	34	89	29	17	13	86	19	22	35	20	13	26	36	39	15	35	18	101	81	125	46	11
	35.9%	42.3%	32.9%	28.4%	34.5%	34.6%	47.4%	39.3%	40.0%	39.5%	33.5%	35.4%	35.4%	52.0%	31.0%	43.2%	39.3%	45.5%	37.7%	46.4%	40.0%	35.3%	36.8%	39.5%	32.1%	30.5%	42.1%	30.3%	35.8%	41.4%	23.4%
Industrial strategy	216	40	30	51	63	184	16	11	5	32	113	39	24	8	128	19	20	29	20	10	30	43	43	17	49	24	92	124	144	49	23
	42.6%	38.5%	42.9%	46.8%	42.6%	42.7%	42.1%	39.3%	50.0%	37.2%	42.5%	47.6%	50.0%	32.0%	46.2%	43.2%	35.7%	37.7%	37.7%	35.7%	46.2%	42.2%	40.6%	44.7%	45.0%	40.7%	38.3%	46.4%	41.3%	44.1%	48.9%
Skills development	194	34	32	49	54	169	16	7	2	33	92	33	27	9	100	13	23	27	31	12	32	33	45	13	38	21	103	91	131	49	14
	38.3%	32.7%	45.7%	45.0%	36.5%	39.2%	42.1%	25.0%	20.0%	38.4%	34.6%	40.2%	56.3%	36.0%	36.1%	29.5%	41.1%	35.1%	58.5%	42.9%	49.2%	32.4%	42.5%	34.9%	35.6%	42.9%	34.1%	37.5%	44.1%	29.8%	
Foreign policy	186	47	20	48	51	166	7	11	2	41	98	30	9	8	100	16	23	28	19	12	23	38	36	14	41	22	84	102	128	38	20
	36.7%	45.2%	28.6%	44.0%	34.5%	38.5%	18.4%	39.3%	20.0%	47.7%	36.8%	36.6%	18.8%	32.0%	36.1%	36.4%	41.1%	36.4%	35.8%	42.9%	35.4%	37.3%	34.0%	36.8%	37.6%	37.3%	35.0%	38.2%	36.7%	34.2%	42.6%

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Table 21
Q21. To what extent has your business had any difficulty in accessing skilled labour in the last 12 months?

Base: All Respondents

	Region									Role within business					Size of business					Sector							Primary activity		Primary market		
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Lots of difficulty	60	18	8	11	17	54	2	2	2	21	18	9	10	2	20	5	7	13	15	8	7	10	17	3	9	6	38	22	39	15	6
	11.8%	17.3%	11.4%	10.1%	11.5%	12.5%	5.3%	7.1%	20.0%	24.4%	6.8%	11.0%	20.8%	8.0%	7.2%	11.4%	12.5%	16.9%	28.3%	28.6%	10.8%	9.8%	16.0%	7.9%	8.3%	10.2%	15.8%	8.2%	11.2%	13.5%	12.8%
Some difficulty	131	32	16	26	32	106	9	10	6	29	44	28	16	14	36	18	31	33	13	4	25	30	31	17	19	5	78	53	67	52	12
	25.8%	30.8%	22.9%	23.9%	21.6%	24.6%	23.7%	35.7%	60.0%	33.7%	16.5%	34.1%	33.3%	56.0%	13.0%	40.9%	55.4%	42.9%	24.5%	14.3%	38.5%	29.4%	29.2%	44.7%	17.4%	8.5%	32.5%	19.9%	19.2%	46.8%	25.5%
Little difficulty	98	28	15	15	27	85	6	6	1	16	43	23	11	5	38	15	11	19	15	7	18	17	19	7	26	4	58	40	60	27	11
	19.3%	26.9%	21.4%	13.8%	18.2%	19.7%	15.8%	21.4%	10.0%	18.6%	16.2%	28.0%	22.9%	20.0%	13.7%	34.1%	19.6%	24.7%	28.3%	25.0%	27.7%	16.7%	17.9%	18.4%	23.9%	6.8%	24.2%	15.0%	17.2%	24.3%	23.4%
No difficulty at all	203	26	26	53	68	173	19	10	1	19	147	22	11	4	168	6	7	12	10	9	15	42	35	11	48	43	61	142	169	16	18
	40.0%	25.0%	37.1%	48.6%	45.9%	40.1%	50.0%	35.7%	10.0%	22.1%	55.3%	26.8%	22.9%	16.0%	60.6%	13.6%	12.5%	15.6%	18.9%	32.1%	23.1%	41.2%	33.0%	28.9%	44.0%	72.9%	25.4%	53.2%	48.4%	14.4%	38.3%
Don't know	15	-	5	4	4	13	2	-	-	1	14	-	-	-	15	-	-	-	-	-	-	3	4	-	7	1	5	10	14	1	-
	3.0%	-	7.1%	3.7%	2.7%	3.0%	5.3%	-	-	1.2%	5.3%	-	-	-	5.4%	-	-	-	-	-	-	2.9%	3.8%	-	6.4%	1.7%	2.1%	3.7%	4.0%	0.9%	-
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



Business leaders poll
Prepared on behalf of Maritime UK

31 Jul 2018

Table 22
Q22. Do you export your goods to another country?

Base: All Respondents

	Region									Role within business					Size of business					Sector						Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
Yes	216	63	33	35	57	188	11	12	5	47	84	49	21	15	74	21	31	49	41	15	30	37	49	24	53	8	152	64	110	69	37
	42.6%	60.6%	47.1%	32.1%	38.5%	43.6%	28.9%	42.9%	50.0%	54.7%	31.6%	59.8%	43.8%	60.0%	26.7%	47.7%	55.4%	63.6%	77.4%	53.6%	46.2%	36.3%	46.2%	63.2%	48.6%	13.6%	63.3%	24.0%	31.5%	62.2%	78.7%
No	278	38	37	73	88	236	23	16	3	36	178	30	25	9	199	20	23	24	12	13	33	60	52	14	55	51	78	200	236	35	7
	54.8%	36.5%	52.9%	67.0%	59.5%	54.8%	60.5%	57.1%	30.0%	41.9%	66.9%	36.6%	52.1%	36.0%	71.8%	45.5%	41.1%	31.2%	22.6%	46.4%	50.8%	58.8%	49.1%	36.8%	50.5%	86.4%	32.5%	74.9%	67.6%	31.5%	14.9%
Don't know	13	3	-	1	3	7	4	-	2	3	4	3	2	1	4	3	2	4	-	-	2	5	5	-	1	-	10	3	3	7	3
	2.6%	2.9%	-	0.9%	2.0%	1.6%	10.5%	-	20.0%	3.5%	1.5%	3.7%	4.2%	4.0%	1.4%	6.8%	3.6%	5.2%	-	-	3.1%	4.9%	4.7%	-	0.9%	-	4.2%	1.1%	0.9%	6.3%	6.4%
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Survation.

Business leaders poll
Prepared on behalf of Maritime UK

31 Jul 2018

Table 23
Q23. To what extent have you seen an increase or decrease in your exports over the last 12 months?

Base: Respondents export goods to another country

	Region									Role within business					Size of business					Sector						Primary activity		Primary market			
	London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	216	63	33	35	57	188	11	12	5	47	84	49	21	15	74	21	31	49	41	15	30	37	49	24	53	8	152	64	110	69	37
Significant increase	52	23	8	4	13	48	2	1	1	19	16	6	7	4	10	6	8	13	15	8	8	6	14	6	8	2	41	11	27	17	8
	24.1%	36.5%	24.2%	11.4%	22.8%	25.5%	18.2%	8.3%	20.0%	40.4%	19.0%	12.2%	33.3%	26.7%	13.5%	28.6%	25.8%	26.5%	36.6%	53.3%	26.7%	16.2%	28.6%	25.0%	15.1%	25.0%	27.0%	17.2%	24.5%	24.6%	21.6%
Some increase	84	19	14	20	17	70	4	6	4	18	27	27	6	6	22	11	17	19	15	2	16	21	18	9	16	2	55	29	39	33	12
	38.9%	30.2%	42.4%	57.1%	29.8%	37.2%	36.4%	50.0%	80.0%	38.3%	32.1%	55.1%	28.6%	40.0%	29.7%	52.4%	54.8%	38.8%	36.6%	13.3%	53.3%	56.8%	36.7%	37.5%	30.2%	25.0%	36.2%	45.3%	35.5%	47.8%	32.4%
No change	59	15	8	9	20	52	3	4	-	7	30	13	6	3	33	4	2	12	8	5	4	8	10	9	19	4	41	18	30	15	14
	27.3%	23.8%	24.2%	25.7%	35.1%	27.7%	27.3%	33.3%	-	14.9%	35.7%	26.5%	28.6%	20.0%	44.6%	19.0%	6.5%	24.5%	19.5%	33.3%	13.3%	21.6%	20.4%	37.5%	35.8%	50.0%	27.0%	28.1%	27.3%	21.7%	37.8%
Some decrease	17	5	3	2	4	14	2	1	-	3	9	2	1	2	8	-	2	4	3	-	1	1	6	-	9	-	14	3	10	4	3
	7.9%	7.9%	9.1%	5.7%	7.0%	7.4%	18.2%	8.3%	-	6.4%	10.7%	4.1%	4.8%	13.3%	10.8%	-	6.5%	8.2%	7.3%	-	3.3%	2.7%	12.2%	-	17.0%	-	9.2%	4.7%	9.1%	5.8%	8.1%
Significant decrease	4	1	-	-	3	4	-	-	-	-	2	1	1	-	1	-	2	1	-	-	1	1	1	-	1	-	1	3	4	-	-
	1.9%	1.6%	-	-	5.3%	2.1%	-	-	-	-	2.4%	2.0%	4.8%	-	1.4%	-	6.5%	2.0%	-	-	3.3%	2.7%	2.0%	-	1.9%	-	0.7%	4.7%	3.6%	-	-
SIGMA	216	63	33	35	57	188	11	12	5	47	84	49	21	15	74	21	31	49	41	15	30	37	49	24	53	8	152	64	110	69	37
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Survation.

Business leaders poll
Prepared on behalf of Maritime UK

31 Jul 2018

Table 24
Q24. To access the UK market, freight from abroad has to be carried by train, airplane or ship. Lorries must be carried by one of these. Bearing this in mind which of the following modes of transport do you think carries the largest proportion of imports and exports to/from the UK?

Base: All Respondents

	Total	Region								Role within business					Size of business					Sector							Primary activity		Primary market			
		London	Midlands	North	South	England	Scotland	Wales	NI	President, CEO or chairperson	Owner or partner	Director	Senior executive or high level manager	Chief Financial Officer (CFO) or Chief Technical Officer (CTO)	1-24 employees	25-49 employees	50-99 employees	100-199 employees	200+ employees	Agriculture, food, and beverages	Construction and real estate	Financial and professional services	IT, media, and communications	Manufacturing, engineering, resource extraction, energy and utilities	Retail, transport, hospitality, and tourism	Other	Goods	Services	Domestic	EU	Rest of the world	
Unweighted Total	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
Train	77	16	12	18	15	61	9	5	2	17	30	16	8	6	30	12	11	11	13	4	9	16	17	8	21	2	55	22	45	26	6	
Airplane	112	38	14	19	31	102	5	4	1	28	43	25	12	4	39	11	16	28	18	9	23	19	24	10	16	11	69	43	71	30	11	
Ship	270	45	37	58	91	231	16	18	5	34	165	37	21	13	173	21	24	32	20	14	27	59	51	19	63	37	104	166	195	48	27	
Don't know	48	5	7	14	11	37	8	1	2	7	28	4	7	2	35	-	5	6	2	1	6	8	14	1	9	9	12	36	38	7	3	
SIGMA	507	104	70	109	148	431	38	28	10	86	266	82	48	25	277	44	56	77	53	28	65	102	106	38	109	59	240	267	349	111	47	
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%



	Page	Table	Title	Base Description	Base
	4	1	Q1. At the recent Chequers summit the Cabinet agreed the Government's position on Brexit talks. This agreement included a new UK-EU 'free trade area', a commitment to replace the free movement of people with a 'mobility framework', and a plan to end the jurisdiction of the European Court of Justice with UK courts paying 'due regard' to ECJ rulings on trade. To what extent do you support or oppose the agreement reached?	Base: All Respondents	507
	5	2	Q2. How likely or unlikely do you think it will be that the UK will leave the EU without a deal?	Base: All Respondents	507
	6	3	Q3. To what extent has your business made preparations for the UK leaving the EU without a deal?	Base: All Respondents	507
	7	4	Q4. To what extent are you concerned about the following areas in a no deal scenario? An impact on EU citizen rights	Base: All Respondents	507
	8	5	Q5. To what extent are you concerned about the following areas in a no deal scenario? Difficulty in accessing talent	Base: All Respondents	507
	9	6	Q6. To what extent are you concerned about the following areas in a no deal scenario? Increased costs including tariffs	Base: All Respondents	507
	10	7	Q7. To what extent are you concerned about the following areas in a no deal scenario? Disruption to supply chains including delays at ports and airports	Base: All Respondents	507
	11	8	Q8. To what extent are you concerned about the following areas in a no deal scenario? Confusion on contracts and reciprocity	Base: All Respondents	507
	12	9	Q9. To what extent are you concerned about the following areas in a no deal scenario? An impact on cross border services	Base: All Respondents	507
	13	10	Q10. To what extent are you concerned about the following areas in a no deal scenario? Loss of validity and regulatory recognition of UK goods in EU markets and vice versa	Base: All Respondents	507
	14	11	Q11. To what extent are you concerned about the following areas in a no deal scenario? Loss of access to EU funding and research programmes including Horizon 2020	Base: All Respondents	507

	Page	Table	Title	Base Description	Base
	15	12	Q12. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Regulation	Base: All Respondents	507
	16	13	Q13. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) International trade	Base: All Respondents	507
	17	14	Q14. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Taxation	Base: All Respondents	507
	18	15	Q15. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Public procurement	Base: All Respondents	507
	19	16	Q16. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Industrial strategy	Base: All Respondents	507
	20	17	Q17. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Skills development	Base: All Respondents	507
	21	18	Q18. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Foreign policy	Base: All Respondents	507
	22	19	Q19. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Top Rank Summary Table	Base : All Respondents	507
	23	20	Q20. In which of the following areas do you think there will be the greatest opportunity for the UK once it leaves the EU? (Please rank the top 3 areas of opportunity) Top 3 Rank Summary Table	Base : All Respondents	507
	24	21	Q21. To what extent has your business had any difficulty in accessing skilled labour in the last 12 months?	Base: All Respondents	507

	Page	Table	Title	Base Description	Base
	25	22	Q22. Do you export your goods to another country?	Base: All Respondents	507
	26	23	Q23. To what extent have you seen an increase or decrease in your exports over the last 12 months?	Base: Respondents export goods to another country	216
	27	24	Q24. To access the UK market, freight from abroad has to be carried by train, airplane or ship. Lorries must be carried by one of these. Bearing this in mind which of the following modes of transport do you think carries the largest proportion of imports and exports to/from the UK?	Base: All Respondents	507
